

“MicroChannel has implemented and supported our SAP Business One package. The combination of MicroChannel’s technical aptitude, their consultant’s initiative and a truly unique integrated business solution has helped us evolve our business to the next level.”

Administration Manager, Cambridge Technologies.

# Cambridge Technologies

Cambridge Technologies has been a leader in the distribution of high performance wire, cable, connector and interconnect field for over 20 years. They have emerged as specialists in the manufacturing and distributing of electrical wire, cable, connectors, backshells, heat shrink, tubing and conduit systems.

## Challenges

- Cambridge Technologies had outgrown their pre-existing software and required new software that could accommodate to their current and future requirements.
- They needed an integrated business software solution that would offer them the ability to extract reliable and timely business information, easily.
- Cambridge required a software application that was capable of handling a large number of stock items.

## Solution

- SAP Business One with XL Reporter.

## Achievements

- With SAP Business One, Cambridge Technologies has more flexibility in reporting and data access coupled with greater data integrity.
- Cambridge has reduced costs through better stock management and, by eliminating a number of manual processes, a more efficient use of resources.
- Management has a greater insight into overall business operations, from sales, accounts, inventory and customer management.

## At a Glance:

### Key Challenge:

Cambridge required a new business solution that could accommodate to their current and future requirements, with the ability to extract reliable and timely business information, easily and was capable of handling a large number of stock items.

### Key Achievement:

Cambridge has reduced costs, has more flexibility in reporting and management has a greater insight into overall business operations.

**Industry:** Wholesale Distribution

**Solution:** SAP Business One

**Solution Provider:** MicroChannel

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