



## Client Case Study

“MicroChannel Services have provided services to us for a number of years. They have always been professional and businesslike in their dealings with our organisation. They have provided timely support and been responsive to our needs and requests when required.”

**Leslie Grewcock, Finance Manager,  
Ord Minnett Limited.**

### Ord Minnett Limited

Ord Minnett’s origins date back to 1860. Since then the company has evolved into a full service advisory group and an Australian market leader in private client financial services. As a full-service broker, Ord Minnett provides an array of investment services, including domestic and international investment, private investment planning, and corporate finance for retail investors. Ord Minnett employs over 350 people in offices around Australia.

#### Challenges

- The company required a financial system that could integrate to their operational system.
- It was fundamental that the accounting package could track divisions and cost centres for better financial management.
- Ord Minnett needed to expand statutory financial reporting capabilities.
- A fixed assets register was a necessity to track assets depreciation over periods.

#### Solution

- Sage Accpac ERP with General Ledger, Accounts Payable, Accounts Receivable and Fixed Assets.

#### Achievements

- Sage Accpac streamlined internal processes and enabled information sharing making reporting easier.
- The software package provides all the functionality that users need to complete their tasks quickly and efficiently.
- IT platforms were simplified under one scaleable, reliable package.
- Ord Minnett can now efficiently allocate costs to divisions and departments.

### At a Glance:

**Key Challenge:** Ord Minnett required a financial system that could integrate to their operational system whilst expanding their statutory and management reporting capabilities.

**Key Achievement:** Sage Accpac streamlined internal processes and integrated operational and financial data, enabling information sharing and making reporting easier.

**Industry:** Financial Services

**Solution:** Sage Accpac ERP

**Solution Provider:** MicroChannel

