

Sage Retail | Sage ERP Accpac

Sage ERP Accpac's end-to-end retail management system

Sage Retail provides a complete end-to-end solution for retailers of all sizes. Sage Retail is a true end-to-end solution leveraging Accpac's award winning product sets including Sage ERP Accpac and Sage CRM.

Sage ERP Accpac delivers the backbone to the solution that feeds POS and receives transactions from POS, thereby streamlining your entire retail operations. These transactions include:

- Sales Transactions
- Customer Payments — Cash or Credit or both
- Stock Movements, Issues and Receipts
- Purchase Orders and Goods Received Notes
- Inter Branch Transfers
- Hand Held Multiple Stock Takes per store

All master files such as customers, suppliers, stock and pricing are created and maintained within Sage ERP Accpac removing the need for any duplication of work and complete peace of mind that the integration and synchronisation runs live or on scheduled update.

Easy to Configure — Quick to Deploy

Our point of sale solution is easy to configure and quick to deploy with the options to both operate in an online or of-line environment. As all data is created and maintained in the standard ERP Accpac environment and synchronised to the POS till at store level, rapid rollout and return is easily achieved.

From a central setup and design, each POS till can be configured in a matter of minutes and deployed countrywide. As each branch trades, information relating to stock, sales, credit limits and pricing is sent to and from the store to head office on a real time or scheduled basis.

Retail management has never been so easy.

Purchasing and Inter Branch Transfers

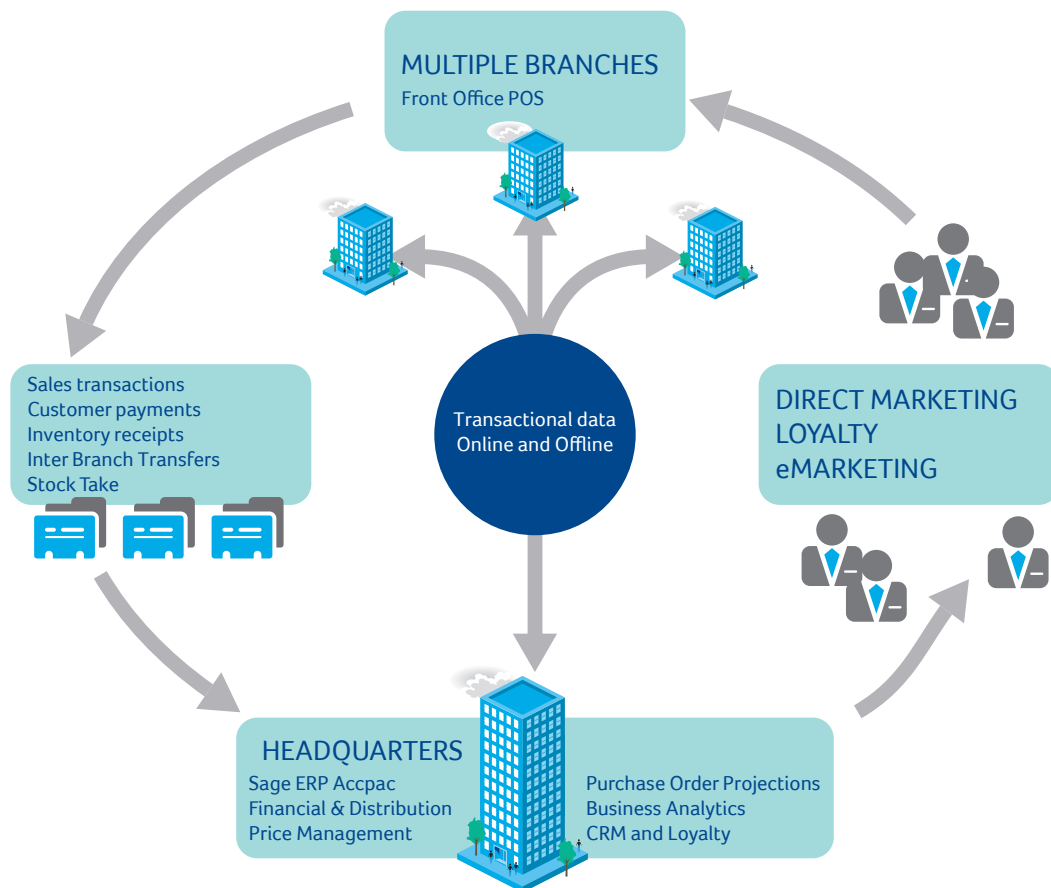
Through the integration to Sage ERP Accpac inventory and purchase orders, Sage Retail may be configured to utilise a centralised or decentralised stock environment. Each retailer works differently but the ability to allow stores to generate purchase orders allows branches to maintain suitable levels and send purchase requests to head office for ordering.

These orders can be accumulated at Head Office and consolidated onto one purchase order with the option to drop ship at branch level saving time and money. Other retailers look to centralise the function as the stock movement data is received from stores with Sage ERP Accpac maintaining the optimum levels. This data is used in a seasonal or user defined purchasing model to ensure the stock projections are met based on historic sales, expected dates, quantity owing, minimum levels and projected required quantity moving forward.

PO Projections is a Single screen for stock ordering and the allocation of stock per location allowing for automatic creation of Purchase Orders and Inter Branch Transfers with complete drill down to sales history per item per store.



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Stock Management

Taking stock is traditionally a problematic and time-consuming but vital area for all retailers. Sage Retail Stock Take focuses on streamlining and simplifying the process by allowing multiple stock takes per branch with multiple counts per stock take and consolidation of these counts.

Sage Retail Stock Take allows multiple users to count using hand held scanners and then automatically calculates variances between counts before sending the information back to Sage ERP Accpac Inventory for authorisation of the quantity changes. The stock count extends through stock segments and location into capturing per bin and may be operated online or offline.

Price Management

Effective management and control of pricing is a foundation stone of successful retailing. The Sage Retail price manager feature makes it much easier to control and deliver pricing utilising a single screen of information to review all stock items.

This single screen view covers the major areas of pricing analysis including barcodes, item numbers, price, vendor and vendor cost.

As with many retailers management of large scale price lists is onerous and as such Price Manager allows for this based

on multiple variables and includes rounding adjustments. Coupled with this is the modules ability to allow for complete in-depth analysis of price mark-ups against multiple costing methods and stores all historical price information and automatic activation of price list based on dates.

Accpac End to End Retail Solution

Sage CRM for loyalty, eMarketing and retention marketing allows for complete control over the entire marketing mix from club cards to redemption tracking in store. Sage CRM completes the loop and is provided as an additional module that may be added at anytime. The key features of CRM for Retailers include:

- Loyalty and Club Card Management
- Target List and Campaign Management
- EMarketing with complete tracking and tracing of web-site activity
- Delivery of online marketing to offline redemption
- Data mining and business analytics per item, segment and stock category

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